William R. Wilkie

Champions & Orchestrates

Siloam Springs, Arkansas

501.226.5575

doc.wilkie@gmail.com

Value Proposition

Challenges field experienced professionals to extract and entangle intellectual property with a precision and discipline that produces unexpected outcomes justifying the risks.

Distinctives

- -Extracts
- -Champions...
- -Orchestrates...
- -Leverages...
- -Bridges the Divide...

Skunkworks

- -Existential Crisis...
- -Just Cause...
- -Tech Transfer...
- -Trusting Teams...
- -Worthy Rivals...

Prime Movers

Prime Movers: Investment... not a reward for past performance.

Enterprise Formation..."Primary Jobs" at niche headquarters.

Prime Movers & Skunk-Works...Redesign and leverage technology.

- Root Out Just Causes than Create Sustainable Movements –
- Form Trustworthy Relationships with Collaborators -
- Stipulate Flexibility with Innovators and technologists –
- Showcase & Benchmark Worthy Rivals -
- Support & Affirm Scientific Adventurers Who Are Not Afraid to Lead -

Entanglement



Challenges are embraced and leveraged with precision and discipline to produce unexpected outcomes.

Initiatives

- Champion Prime Movers and orchestrate Skunk-Works.
- National Destination... "Why not us?" "Why not now?"

Prime Movers: Comparison

https://xfactors.us/wp-content/uploads/2024/10/Prime-Movers-20th-v.-21st-Century.pdf

20TH CENTURY WORDS THAT MATTERED

- 1. **Innovation** which no one ever defines or describes the desired outcomes from innovation...Does anyone get an innovator degree? If yes, where?
- 2. **Excellence**...drives all educators/teachers. This is their desired outcome from K-12 and higher education up to the master's and Ph.D. program. However, faculty are rewarded for being **distinctive** in their research results.
- 3. **Leadership**...ask them to describe the qualities, skill sets or mind-sets that they are developing in higher education.
- 4. **Entrepreneurs** are individuals who want to **flip or sell c**ompany for cash.
- 5. **Replicate...**other cities such as Austin Texas.
- 6. **Inward focus** on improving your organization or city.

21ST CENTURY WORDS THAT MATTER

- 1. **Design...**You can get an actual degree and companies will pay for serial designers.
- 2. **Distinctive**...Talk about "Competition is for Losers" as a model for niche opportunities.
- 3. **1st Followers**...Employers really want young professionals who can be part of a team. Leadership will come depending upon circumstances beyond their control and their response after developing a constituency.
- 4. **Enterprise Formation**...Grow a Great Company rather than entrepreneurial flipping. Pursue the model of Jim Collins in "Good to Great" and the history of Sam Walton.
- 5. Shape an expanded National Destination.
- 6. **Outward focus** on improving other organizations and regions.

UNIVERSITY EDUCATION

Master's degree in counseling @ Michigan State University

Ph.D. in Administration & Higher Education @ Michigan State University